



## Trissential's advantage in Enterprise Resource Planning.

For many organizations, Enterprise Resource Planning (ERP) systems are the single largest investment in technology, one which significantly defines and, potentially, controls the vast majority of your business processes.

Yet few companies take the time to develop sound principles to guide and optimize how technology can enable business objectives on an ongoing and adaptive basis. Without sound ERP strategies, organizations become driven by—rather than driving—the technology investment.

The reality is, the scope, size and complexity of ERP can be overwhelming. At Trissential, we break this challenge into small, measured steps that help you master ERP from strategy through execution. The end result is better insight for decision making for an intentional and forward-looking technology architecture, giving your company a solid foundation from which to grow and compete.

### Managing a difficult task with a powerful process.

Why do some organizations spend 200% more than their peers to accomplish the same ERP goals? Why do 75% of ERP projects go 100% or more over budget? Why are millions spent on implementing a new ERP solution only to find an inability to meet the original objectives or take advantage of future benefits via upgrades? We hear these stories daily. The solution is as simple as having a sound strategy, effective management and efficient execution.

At Trissential, we recognize the level of people, process and tools it takes to accomplish even the most complex ERP investment. That is precisely why we have invested in building the most experienced team, a team that is providing thought leadership in the ERP field. We also have a suite of enabling tools that allow our work to become repeatable and measurable—allowing the process to come in consistently on time and on budget.

### Components of a healthy ERP environment.

Regardless of where you are in the ERP lifecycle or what vendors and applications you use, the following components are critical in establishing predictable, effective and long-term ERP results:

- ERP vision and strategy
- ERP evaluation and selection
- ERP portfolio analysis and optimization
- Organizational change management
- ERP lifecycle and release management
- Business Process Architecture and Management (BPA and BPM)
- ERP integration strategy and deployment
- Technology Architecture and Management (TA and TM)

Trissential provides deep knowledge and insight from years of experience delivering effective ERP results. We also provide new and innovative thinking on how best to deliver the optimum balance of strategy, management and execution to help you and your company maximize its investment in ERP and drive company performance.

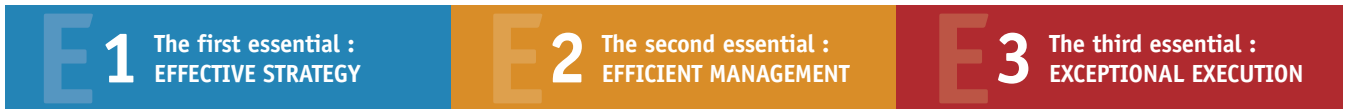
## Trissentential changes how businesses improve through the Essential Business Model.

ERP is one area of a larger vision developed by Trissentential in order to help businesses develop the skills and tools to lead, manage and execute with increasing effectiveness.

These three key ideas—to lead, manage and execute—are at the core of what Trissentential provides our clients that range from Fortune 100 firms to small and medium size businesses. Our business and technology solutions vastly improve decision making at every level of the organization. This has to do with our unique approach: we recognize the interdependency of the three essentials—strategy, management and execution—and understand how success is only truly achieved when they work together. This is the Trissentential difference and the Trissentential advantage.



### OVERVIEW OF THE ESSENTIAL BUSINESS MODEL



#### Strategic planning that works as well on the spreadsheet as it does in reality.

The executive level of any organization is tasked with selecting and prioritizing the right work—and making sure the business architecture is built to handle it. Trissentential's expertise and tools allow you to focus on the work that delivers the highest value by planning with greater clarity.



#### A clear view of the daily details.

The complexity of business has evolved beyond the tools that management has used for decades. But with a better, more comprehensive toolbox like Trissentential provides, you can manage projects so they come in on time and on budget. Trissentential's work in this area makes estimating, scheduling and controlling a strength of your organization—which vastly improves both your strategic E1 planning and E3 execution.



#### The right details to create the ideal product.

E3 offers a tactical approach to executing every project with the highest degree of precision. The Trissentential process identifies risks early, puts in place all necessary metrics, allows efficient design and development, makes testing more effective, and reduces any deployment bumps.

For more details about Trissentential and the Essential Business Model, visit [Trissentential.com](http://Trissentential.com).

301 CARLSON PARKWAY, SUITE 303  
MINNETONKA, MN 55305

PHONE : 952.595.7970

FAX : 952.513.1544

info@trissentential.com

www.trissentential.com

