

# Building a better Minnesota

with local talent and national expertise



trissential

An entity of SQS Group



**Our purpose** is to have a positive impact on the lives of anyone who interacts with Trissential.

**We partner with** business and technology leaders who believe in **value**.

**We are a trusted partner** to more than 22 state agencies, counties and municipalities.

*"Trissential has been a great partner. The experience, knowledge and professionalism of their team gave us the confidence to try new things, and to plan for the best product for Washington County. Trissential was with us every step of the way." - Harry Will, Finance Director, Washington County*



E1

## The Essential Business Model

E2

E3

**EFFECTIVE STRATEGY** + **EFFICIENT MANAGEMENT** + **EXCEPTIONAL EXECUTION** = **SERVICE EXCELLENCE**

### We are the **Third Alternative**

Trissential is a management consulting firm aimed at helping our clients solve problems. We strive to find the balance between providing a qualified consultant and the impersonal approach of the large system integrators. Our Essentialists are selected for their depth of experience and we support them with proven methods to bring you the highest value at a reasonable cost. **Our value proposition is unparalleled.**



### What we do

- Solution Analysis, Design & Implementation
- Software Selection & Implementation
- Organizational Change Leadership
- Business Strategy & Architecture
- Process Improvement
- Product Development
- Project Management
- Vendor Management
- Software Quality

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